



Taking the Leap

Investing in machinery

Matt Wehner | Cabinet Concepts by Design



Talking Points

- 1 Selection
- 2 Requirements
- 3 Negotiation
- 4 Financing






Talking Points

- 5 Set-up
- 6 Processes
- 7 Learning Curve
- 8 The Unexpected



Selection

- Determining size & capacity
- Buy more than you need now
- New vs. used
- Parts & service

Requirements

- Compressed air
- Power
- Dust collection
- Software
- Tooling
- Ancillary equipment
- Insurance



Negotiation

- Get it in writing
- Take your time
- Be wary of sales pitches
- Rigging




Financing

- Paying cash
- Lease vs. loan
- Section 179 deduction



Set-up

- Material handling & support equipment
- Training
- Lighting
- Connectivity






Processes

- Get advice
- Revise previous methods
- Document for repeatability
- Prototype
- Include your team

Learning Curve

- I wish I'd known...

The Unexpected

- Budget for parts and maintenance
- Have a backup plan




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