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2017 AWFS®Fair Experiences 17% Growth in Attendance

Anaheim, Calif. – July 31, 2017 -- AWFS[®]Fair 2017 attendance increased over 2015 as the show hosted 12,306 registered attendees (a 17% increase) and 18,457 total participants including 683 exhibiting companies occupying the entirety of the Central hall and drawing industry professionals from 67 nations around the world.

According to Archie Thompson, national sales manager for Spectrum Adhesives and AWFS president, "This was the largest show our Association has hosted since 2007, in terms of both exhibit space and attendance. In addition, our Association membership has continued to expand with 461 current members, the highest total that I can remember since I have been an AWFS volunteer since 2000.

Having a successful show will enable to do more for our members, whether it be offering new programs or increasing our commitment toward industry education and workforce development or expanding our advocacy efforts on our industry's behalf. In the end, a strong show is really a benefit to the *entire* industry and that is a great thing."

2017 trade show chair and board member, Rob Howell, sales manager, SCM, also expressed his view on this year's Fair. "Going into this event, the numbers indicated that we were going to have a strong show and the AWFS Board couldn't be happier with the results. Just to put it in perspective as to how far our industry and this show has bounced back since the Great Recession, we sold more booth space during our four show days (for 2019) than we did over the course of 10 months following our 2009 Fair. That is a testament to the perseverance of the people that make up this industry and something we can all be proud of."

By the end of the show, AWFS had already received 2019 booth commitments from nearly 150 exhibitors, which represented a record amount of onsite exhibitor booth sales for the second consecutive show in its history.

AWFS Fair will return to the Las Vegas Convention Center, July 17-20. 2019. Please check <u>www.awfsfair.org</u> for updates.

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About AWFS:

The Association of Woodworking & Furnishings Suppliers[®] (AWFS), founded in 1911, is a nonprofit organization that wholly owns and produces the biennial AWFS[®]Fair. The largest trade association serving the entire home and commercial furnishings industry, AWFS has more than 400 members, including manufacturers and distributors of machinery, hardware, software, tooling, lumber, components, wood products and supplies for the woodworking industry including cabinet, furniture, millwork and custom woodworking products.