



### EARN THE RECOGNITION THAT YOU DESERVE!

The AWFS<sup>®</sup>Fair Visionary New Product Awards are special awards available to AWFS®Fair exhibitors that recognize outstanding achievements in distinct areas of expertise. These awards are presented at the Fair, and the recipients will gain favorable media coverage in post-show publications. Add to that the unlimited opportunities for self-promotion that winning a prestigious award offers, and its obvious that the potential benefits are well worth the effort of entering and competing for these awards.



#### AWFS®FAIR VISIONARY NEW PRODUCT AWARDS AND SHOWCASE

The AWFS®Fair Visionary New Product Awards are prestigious awards recognizing exhibitors for innovation for new-to-market products, which includes any product that has been introduced to the industry since the 2013 AWFS®Fair (August, 2013). All company's whose entries are accepted will have their product featured in the New Product Showcase for the duration of the show. This showcase will be located in a very prominent location and in past shows, has proven to be one of the Fair's most popular features.

In order to enter your new product in the AWFS®Fair Visionary New Product Awards please fill out the AWFS®Fair Visionary New Product Awards form and please be aware that you may enter your product for judging in more than one Focus Category.

# ALL ENTRIES TO THE VISIONARY NEW PRODUCT AWARDS WILL BE HIGHLIGHTED BY:

- All new product companies will be listed on signage throughout the hall, and in the show daily
- Each company entering a new product will have a booth designation indicating a new product

#### WINNING COMPANIES WILL:

- Be posted on AWFSFair.org, on Facebook page and on Twitter directly from the show
- Included in a press release announcing the winners
- Provided a press release template & logo with media list to promote the win





# SHOWCASE SUBMISSION INSTRUCTIONS

FOR EACH NEW PRODUCT CATEGORY YOU ARE ENTERING, YOU MAY SUBMIT UP TO FOUR TYPEWRITTEN PAGES COVERING THE QUESTIONS LISTED BELOW. PLEASE INCLUDE THE NAME OF PRODUCT, COMPANY NAME AND BOOTH NUMBER ON EACH PAGE.

- 1. Company Description Please provide a brief background of your organization and the product and services you provide.
- 2. Product Synopsis or Overview

Please provide a description and explanation of this new or improved product. In simple, practical terms, why should the judges choose this product as Visionary Awards finalist.

- 3. What year was this product first introduced?
- 4. How does this product differ from any prior and/or existing product that would currently be on the market with the same application and/or end user benefit? Is there anything about the product that would be con sidered unique?
- 5. Is there an environmental and/or safety benefit that the product provides the industry?
- 6. What effect(s) will the product have on the end user's business? Please list impact on areas such as lower material costs or labor savings, access to new product markets, improved customer service, etc...
- 7. What is the price range for this product, service or product group? (In U.S. Dollars)
- 8. Promotional description:

Please provide us with a brief description of your entry, so we can use it in our promotional material for the 2015 AWFS®Fair. (75 word limit).

#### FOR ALL VISIONARY NEW PRODUCT ENTRIES

Entries must be received no later than May 22, 2015

- Entry forms must be emailed to Angela Hernandez at angela@awfs.org
- If sending photos (optional), please send ten (10) sets of everything, including your typed answers covering the questions above along with your **Visionary New Product Entry Form and Product Description Form**.
- Entries are to be hand delivered to the Las Vegas Convention Center by no later than July 21, 2015 at the center back of the machinery hall

#### ALL CATEGORIES

• Visionary Award winners will be announced at the AWFS®Fair, on Friday, July 24, 2015.





### NEW PRODUCT AWARDS SHOWCASE ENTRY FORM

#### **DEADLINE FOR ENTRY FORM IS MAY 22, 2015**

- This special display area will be created to highlight and preview new products offered by our exhibitor
- Each entry receives a sign with product name, company, booth number and a brief description. All entries subject to show management approval.
- Use one entry form per new product. You may enter this product in multiple Award Categories if appli Fill out questions in Part 2 sufficiently for each Award Category and attach.
- Please submit the "Product Description" form along with this form.

Company:			_Booth#:
Contact:			
Address:			
City:		State:	Zip:
Country (other than USA)			
Telephone: ()	FAX: (	)	
Email Address:	Web site:		
Entry Dimensions: X X Depth			
Products larger than 4' in length, 60" in height a have a photo, model or sample submitted in plac of entries. Products accepted upon a first-come fi	e of the product. (Space		
NAME OF PRODUCT:			
AWARD CATEGORY - Check one:         Product Innovation         Productivity         Ergonomics/Safe	ental   Machinery  Machinery  Nachinery  Power Tools  Hardware-[ Other:	over \$50,000	<ul><li>☐ Components</li><li>☐ Tooling</li><li>☐ Software</li></ul>
No. of entries: x Rate \$ = Total:			□ Plastics Machinery/Supplies
<i>Entry Fees:</i> \$175 Members and \$200	Non-Members per e	ach Visionary	New Product Entry.
Any entries submitted after the deadlines, if according only contain the product name, company and b		dditional \$50 late f	ee and the entry sign will
Check enclosed (Payable to AWFS) \$ Mail			
Credit Card Payment (may be faxed to: 323-838-9			3-838-0305 to confirm receipt.
Card Type: Visa Mastercard AmEx			
	 Exp. Da	 to	
Cardholders Name			
Address			
City S			
Cardholders Signature			
	City:		
Return to: AWFS®Fair, 2400 E Katella Ave, Suit Phone: 800-946-(AWFS)2937 (in th	te 340, Anaheim, CA 92806		
FOR AWFS® OFFICE USE ONLY Form Checked by:_			_ Date:





### **PRODUCT DESCRIPTION FORM**

PHONE: AWARDS CATEGORY - Check one:		E-MAIL: PRODUCT TYPE - Check one:		
Productivity	Ergonomics/Safety	☐ Machinery over \$50,000	Tooling	
		□ Power Tools	□ Software	
		□ Hardware-Decorative	□ Hardware-Functional	
No. of entries: x Rate \$ = Total: \$		□ Other:	<ul> <li>Raw Materials</li> <li>Materials</li> <li>Plastics Machinery/Suppli</li> </ul>	
	the first state of the first state of the first			
-		elow will be printed on your sig	;n.	
-	the information you provide be		;n.	
1. COMPANY:	You	ir company name will be here	;n.	
1. COMPANY:	You	ur company name will be here ur booth number will be here		

NEED HELP WITH THIS FORM? Call Angela Hernandez at 800-946-(AWFS)2937



## FIRST TIME EXHIBITOR SHOWCASE ENTRY FORM

-	ges will contact to make appo		
NAME:			
PHONE: AWARDS CATEGORY - Check one:		E-MAIL:	
		PRODUCT TYPE - Check one:	
□ Product Innovation	□ Green/Environmental	□ Machinery under \$50,000	□ Components
Productivity	□ Ergonomics/Safety	□ Machinery over \$50,000	□ Tooling
		□ Power Tools	□ Software
		□ Hardware-Decorative	□ Hardware-Functional
		Other:	
No. of entries: x Rate \$ = Total: \$			Materials
Please note, all of the	information you provide be	low will be printed on your sig	ın.
1. COMPANY:			
		r company name will be here	

Your booth number will be here

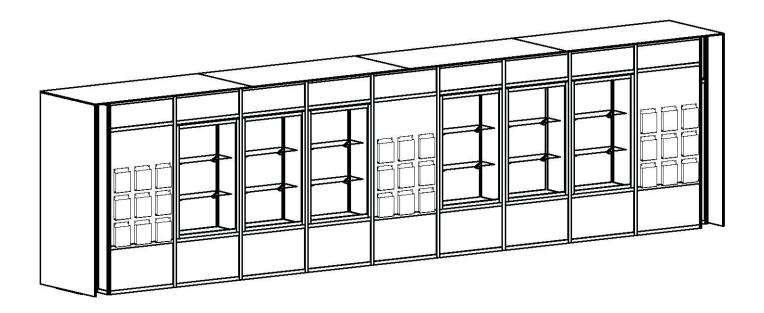
- **Return to:** AWFS<sup>®</sup>Fair, 2400 E. Katella Ave, Suite 340, Anaheim, CA 92806 Phone: 800-946-(AWFS)2937 Email:angela@awfs.org Fax 323.838.9443

NEED HELP WITH THIS FORM? Call Angela Hernandez at 800-946-(AWFS)2937



Please do not send product to the AWFS Fair office in advance.

All entrant products to be at the Las Vegas Convention Center for check-in on July 21, 2015.



Please contact Angela Hernandez at angela@awfs.org with any questions.

Marketing Manual 2015