

# SEMINARS-AT-A-GLANCE

All seminars will be located on the main floor, across from Central Hall 4, except for *SMART!* Sessions which will be conducted on the show floor. Seminars begin pre-show on Tuesday, July 23.

	Tuesday, July 23	Wednesday, July 24	Thursday, July 25	Friday, July 26	Saturday, July 27
Business Management	<b>TU10</b> 8:00am - 4:00pm Lean Hands-on Production Simulation	<b>WE26</b> 9:00am - 10:30am Continuous Improvement Part 1: Creating a Sustainable Lean Environment	<b>TH48</b> 11:00am - 12:30pm Marketing Yourself Effectively Online	<b>FR64</b> 9:00am - 10:30am Doubling Sales: Integrating Best Marketing Practices to Achieve Growth	
		<b>WE28</b> 11:00am - 12:30pm Understanding the (Ever) Changing World of Finance & Taxes	<b>TH51</b> 1:00pm - 2:30pm Managing your Accounts & Finances Profitably	<b>FR67</b> 11:00am - 12:30pm Smart Marketing Despite Changing Conditions	
		<b>WE31</b> 1:00pm - 3:00pm Continuous Improvement Part 2: Open Forum with Lean Pros		<b>FR71</b> 1:00pm - 3:00pm Empowering Employees for Radical Results	
Cabinet/Millwork		<b>WE27</b> 9:00am - 10:30am Diversification Strategies	<b>TH49</b> 11:00am - 12:30pm Intro to Closet Systems Design, Manufacturing & Sales	<b>FR72</b> 1:00pm - 3:00pm Architectural Woodwork Sales & Estimating	
		<b>WE36</b> 3:30pm - 5:00pm Rising Opportunities in the Niche Market of Stairs			
Small Shops Ten and Under		<b>WE29</b> 11:00am - 12:30am Dust Collection 101 for the Small Woodworking Shop	<b>TH44</b> 8:00am - 11:00am Lean as a Growth Strategy	<b>FR68</b> 11:00am - 1:00pm Compliant Finishes for Small Shops	
		<b>WE35</b> 3:30pm - 5:00pm Understanding CNC Routers & Their Capacities		<b>FR73</b> 3:30pm - 5:00pm Estimating & Project Management	
Software & Technology		<b>WE25</b> 9:00am - 10:30am Intro to Google SketchUp for Woodworkers	<b>SMART! TH40</b> 7:30am - 9:00am CNC Window and Door Applications		<b>SMART! SA87</b> 7:30am - 9:00am Advanced Sanding Methods
		<b>WE30</b> 11:00am - 12:30pm Design and CAD/CAM Software: Open Forum	<b>TH55</b> 3:30pm - 5:00pm Tools to Cut Costs & Power Up Performance		
Techniques & Applications		<b>SMART! WE20</b> 7:30am - 9:00am Intelligent Cell Manufacturing	<b>SMART! TH41</b> 7:30am - 9:00am How to Improve your Edgebanding Quality	<b>SMART! FR60</b> 7:30am - 9:00am Machining Solutions for Edge Polishing Acrylics	<b>SMART! SA80</b> 7:30am - 9:00am Intelligent Cell Manufacturing
		<b>SMART! WE21</b> 7:30am - 9:00am Machining Plastics and Composites on CNC	<b>TH46</b> 9:00am - 11:00am Tackling Touch Up, Spot Repair & Other Finishing Problems	<b>SMART! FR61</b> 7:30am - 9:00am Rapid Case Construction through Dowelling	<b>SMART! SA81</b> 7:30am - 9:00am Rapid Case Construction through Dowelling
		<b>WE34</b> 1:00pm - 4:00pm Simplifying Color Matching with Emphasis on Dyes	<b>TH50</b> 11:00am - 1:00pm Integrating Finishing Process & Product Knowledge	<b>FR65</b> 9:00am - 11:00am Preventing Wood & Coating Film Failures	
			<b>TH53</b> 1:00pm - 3:00pm Table Saw Setup & Use		
Safety & Environment		<b>WE32</b> 1:00pm - 2:30pm Combatting Combustible Dust	<b>TH45</b> 9:00am - 10:30am Regulations & Certifications Impacting the Woodworking Industry <b>FREE!</b>		<b>SA84</b> 9:00am - 10:30am Marketing to an Increasingly Green Marketplace
		<b>WE37</b> 3:30pm - 5:00pm Strategies for Reducing Citations in the Woodworking Industry <b>FREE!</b>	<b>TH54</b> 3:30pm - 5:00pm Green Globes & LEED: What Woodworkers Need to Know		<b>SA85</b> 9:00am - 10:30am Implementing a Maintenance Plan
Handcrafted Furniture	<b>TU11</b> 8:00am - 12:00pm Incorporating Marquetry in the Modern Shop	<b>WE24</b> 8:00am - 12:00pm Vacuum Forming & Pressing	<b>TH52</b> 1:00pm - 2:30pm Shake the Shop! Creative Paths to New Markets & Products	<b>FR69</b> 11:00am - 1:00pm Mastering Handplanes: The Essential Woodshop Stalwart	
		<b>WE33</b> 1:00pm - 2:30pm Design DNA with Arts & Craft Flavor		<b>FR74</b> 3:30pm - 5:00pm Fixing Common Woodworking Mistakes	
Teacher Track			<b>TH56A/B</b> 3:30pm - 5:00pm Manufacturing Applications for the Classroom	<b>FR66A/B</b> 9:00am - 10:30am Unblocking Creativity: Design for the Classroom	<b>SA86A/B</b> 9:00am - 10:30am Safety in the School Woodshop
				<b>FR70A/B</b> 1:00pm - 2:30pm Benefiting from Industry - Education Partnerships <b>FREE!</b>	

AWFS® is pleased to partner with the following organizations in developing this program for the 2013 attendees:

