

SEMINARS-AT-A-GLANCE

All seminars will be located on the main floor, across from Central Hall 4, except for *SMART!* Sessions which will be conducted on the show floor. Seminars begin pre-show on Tuesday, July 23.

	Tuesday, July 23	Wednesday, July 24	Thursday, July 25	Friday, July 26	Saturday, July 27
Business Management	TU10 8:00am - 4:00pm Lean Hands-on Production Simulation	WE26 9:00am - 10:30am Continuous Improvement Part 1: Creating a Sustainable Lean Environment	TH48 11:00am - 12:30pm Marketing Yourself Effectively Online	FR64 9:00am - 10:30am Doubling Sales: Integrating Best Marketing Practices to Achieve Growth	
		WE28 11:00am - 12:30pm Understanding the (Ever) Changing World of Finance & Taxes	TH51 1:00pm - 2:30pm Managing your Accounts & Finances Profitably	FR67 11:00am - 12:30pm Smart Marketing Despite Changing Conditions	
		WE31 1:00pm - 3:00pm Continuous Improvement Part 2: Open Forum with Lean Pros		FR71 1:00pm - 3:00pm Empowering Employees for Radical Results	
Cabinet/ Millwork		WE27 9:00am - 10:30am Diversification Strategies	TH49 11:00am - 12:30pm Intro to Closet Systems Design, Manufacturing & Sales	FR72 1:00pm - 3:00pm Architectural Woodwork Sales & Estimating	
		WE36 3:30pm - 5:00pm Rising Opportunities in the Niche Market of Stairs			
Small Shops Ten and Under		WE29 11:00am - 12:30am Dust Collection 101 for the Small Woodworking Shop	TH44 8:00am - 11:00am Lean as a Growth Strategy	FR68 11:00am - 1:00pm Compliant Finishes for Small Shops	
		WE35 3:30pm - 5:00pm Understanding CNC Routers & Their Capacities		FR73 3:30pm - 5:00pm Estimating & Project Management	
Software & Technology		WE25 9:00am - 10:30am Intro to Google SketchUp for Woodworkers	SMART! TH40 7:30am - 9:00am CNC Window and Door Applications		SMART! SA87 7:30am - 9:00am Advanced Sanding Methods
		WE30 11:00am - 12:30pm Design and CAD/CAM Software: Open Forum	TH55 3:30pm - 5:00pm Tools to Cut Costs & Power Up Performance		
Techniques & Applications		SMART! WE20 7:30am - 9:00am Intelligent Cell Manufacturing	SMART! TH41 7:30am - 9:00am How to Improve your Edgebanding Quality	SMART! FR60 7:30am - 9:00am Machining Solutions for Edge Polishing Acrylics	SMART! SA80 7:30am - 9:00am Intelligent Cell Manufacturing
		SMART! WE21 7:30am - 9:00am Machining Plastics and Composites on CNC	TH46 9:00am - 11:00am Tackling Touch Up, Spot Repair & Other Finishing Problems	SMART! FR61 7:30am - 9:00am Rapid Case Construction through Dowelling	
		WE34 1:00pm - 4:00pm Simplifying Color Matching with Emphasis on Dyes	TH50 11:00am - 1:00pm Integrating Finishing Process & Product Knowledge	FR65 9:00am - 11:00am Preventing Wood & Coating Film Failures	
			TH53 1:00pm - 3:00pm Table Saw Setup & Use		
Safety & Environment		WE32 1:00pm - 2:30pm Combatting Combustible Dust	TH45 9:00am - 10:30am Regulations & Certifications Impacting the Woodworking Industry FREE!		SA84 9:00am - 10:30am Marketing to an Increasingly Green Marketplace
		WE37 3:30pm - 5:00pm Strategies for Reducing Citations in the Woodworking Industry FREE!	TH54 3:30pm - 5:00pm Green Globes & LEED: What Woodworkers Need to Know		SA85 9:00am - 10:30am Implementing a Maintenance Plan
Handcrafted Furniture	TU11 8:00am - 12:00pm Incorporating Marquetry in the Modern Shop	WE24 8:00am - 12:00pm Vacuum Forming & Pressing	TH52 1:00pm - 2:30pm Shake the Shop! Creative Paths to New Markets & Products	FR69 11:00am - 1:00pm Mastering Handplanes: The Essential Woodshop Stalwart	
		WE33 1:00pm - 2:30pm Design DNA with Arts & Craft Flavor		FR74 3:30pm - 5:00pm Fixing Common Woodworking Mistakes	
Teacher Track			TH56A/B 3:30pm - 5:00pm Manufacturing Applications for the Classroom	FR66A/B 9:00am - 10:30am Unblocking Creativity: Design for the Classroom FREE!	SA86A/B 9:00am - 10:30am Safety in the School Woodshop
				FR70A/B 1:00pm - 2:30pm Benefiting from Industry - Education Partnerships	

AWFS® is pleased to partner with the following organizations in developing this program for the 2013 attendees:

