



# ATTENDEE REGISTRATION

Register on-line at  
**www.awfsfair.org**

To register, go to **www.AWFSFair.org** or complete the information below. Incomplete forms will not be processed. Please type or print neatly. **Please submit a separate form for each individual.** AWFS® FAIR 2017 is open to the trade only. Business identification will be required on-site. This form is not valid for Exhibitor or Media registration. You must be registered for the exhibit hall to sign up for seminars. **No one under the age of 16 will be admitted to the exhibit floor.**

FIRST NAME \_\_\_\_\_ LAST NAME \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE/PROVINCE \_\_\_\_\_ ZIP \_\_\_\_\_

COUNTRY (if not the USA) \_\_\_\_\_

TELEPHONE (\_\_\_\_\_) \_\_\_\_\_ MOBILE (\_\_\_\_\_) \_\_\_\_\_ FAX (\_\_\_\_\_) \_\_\_\_\_

E-MAIL \_\_\_\_\_

NOTES: E-mail "opt out" information will be sent with your registration confirmation. Test Messaging may be used and standard carrier rates may apply.

## ALL QUESTIONS MUST BE COMPLETED BELOW:

**BUSINESS CLASSIFICATION:** What is your company's primary business classification? (circle one)

- A. Home Furnishings
- B. Custom Woodworking
- C. Cabinetry (Kitchen & Bath, Draw, Cabinet)
- D. Closets/Organization Systems
- E. Doors & Windows
- F. Stock Millwork & Moulding
- G. Countertops
- H. Veneers & Laminates (Wood & non-wood)
- I. Builders, Remodelers: Commercial or Residential
- J. Engineered Products
- K. Forest Products/Harvesting/Saw Mills/Certification
- L. Outdoor Living, Design, Decking, Hardscaping
- M. Composites Manufacturing or Fabrication
- N. Software, Education Materials, Publications, Associations, Government
- O. Distributors
- P. Business/Institutional Furnishings
- Q. Cabinetry: Commercial & Institutional
- R. Green Sustainable Products
- S. Flooring
- T. Architectural Woodwork: Custom Manufacturing Design to Specs
- U. Retail Environment Store Fixtures/Partitions
- V. Advanced & Non-wood Materials-processing, fabrication and installation
- W. Coverings & Panels – Materials & Processing
- X. Architect, Engineer, Designer, Interior Designer and related
- Y. 3-D imaging and processing
- Z. Hobbyist
- AA. Plastics Fabrication
- BB. Machinery, Tooling, Metals
- CC. Accessories, Gifts, Toys, Specialty Items
- DD. Suppliers
- EE. Research/Education
- FF. MAKER

**WHAT IS YOUR COMPANY'S APPROXIMATE SALES VOLUME?**

- A. Less than \$250,00
- B. \$250,001 to \$500,000
- C. \$500,001 to \$1 Million
- D. \$1,000,001 to \$5 Million
- E. \$5,000,001 to \$10 Million
- F. \$10,000,001 to \$50 Million
- G. \$50,000,001 or more

**WHAT IS THE PRIMARY MATERIAL USED?**

- A. Wood
- B. Lighting
- C. Metal
- D. Glass
- E. Light-weight Panels
- F. Engineered Products – Wood
- G. Composites
- H. Solid Surface
- I. Concrete
- J. Melamine
- K. Plastic Rods
- L. Plastic Tubes
- M. Laminate
- N. Plastic
- O. Upholstered
- P. MDF
- Q. Stone/Tile
- R. Engineered Products-Advanced Materials/Non-wood
- S. Panels Engineered
- T. Alternative Plant-based Materials
- U. Plastic Sheets
- V. Other

**JOB FUNCTION:**

What is your job function/title? (circle one)

- A. President/Owner/CEO/VP/GM
- B. Plant Manager/Supervisor
- C. Sales/Marketing
- D. Foreman/Production Manager/Superintendent
- E. Plant/Industrial Engineer
- F. Designer/Architect
- G. Purchasing
- H. Maintenance/Service
- I. Software Design/Machine Ops/Technician
- J. Consultant
- K. Educator
- L. Student
- M. Logistics/Material Handling/Transportation
- N. Independent MAKER/Collective MAKER
- O. Other, please explain:  
\_\_\_\_\_

**WHAT IS YOUR AGE?**

- A. Less than 20
- B. 20-25
- C. 26-35
- D. 36-50
- E. 51-65
- F. over 65

**PLEASE INDICATE YOUR BUYING INVOLVEMENT**

- A. Approve purchase of materials
- B. Approve purchase of machinery/equipment
- C. Specify materials
- D. Specify machinery/equipment
- E. Recommend materials
- F. Recommend machinery/equipment
- G. Buyer/Purchasing agent
- H. No purchasing/specifying role

**HAVE YOU ATTENDED AWFS FAIR BEFORE?**

- A. Yes
- B. No

**EMPLOYEES:** Number of employees at your company? (circle one)

- A. 1-9
- B. 10-19
- C. 20-39
- D. 40-99
- E. 100-249
- F. 250 or more

**HOW LONG HAS YOUR COMPANY BEEN IN BUSINESS?**

- A. Less than 2 years
- B. 2-5 years
- C. 5-10 years
- D. 10-20 years
- E. over 20 years

**WHEN DOES YOUR COMPANY PLAN TO PURCHASE NEXT?**

- A. Immediately
- B. 6-12 months
- C. 12-18 months
- D. 18-24 months
- E. No plans to purchase at this time

**WHAT ARE YOUR BUSINESS OBJECTIVES FOR ATTENDING AWFS FAIR?**

- A. Seeking to purchase products
- B. Find new suppliers and manufacturers
- C. See what new products are available
- D. Education

**PRODUCTS OF INTEREST**

- A. Assembly/ Optimization/ Testing/ Measuring/ Routers/ CNC Machinery and Systems/ 3D
- B. Cutting/ Sawing/ Sharpening Machinery and Cutting Tools
- C. Dust Collection/ Air Handling Systems/ Pumps/ Compressors/ Environmental Systems and Accessories
- D. Machinery Parts, Accessories and service
- E. Material Handling/ Robotics/ Automation/ Logistics/ Storage Systems
- F. Moulder/ Planer/ Shaper/ Lathes/ Boring/ Laminate Machinery
- G. Power Tools, Fastening Tools
- H. Pressing/ Clamping/ Forming/ Bending/ Joining/ Veneers Machinery & Accessories
- I. Sanding/ Finishing/ Polishing/ Curing/ Drying/ Machinery Systems & Accessories
- J. Wood Waste-Recycling/ Recovery/ Grinding/ Pelletizing/ Cogeneration Machinery
- K. Advanced Materials
- L. Imaging/ Plotters/ Scanners
- M. Packaging
- N. Abrasives, Adhesives and Fasteners
- O. Cabinetry Components, Drawers and Fronts, Countertops
- P. Computer Software/ Hardware/ Equipment Design/ Estimating/ Financial/ Logistics/ Scheduling
- Q. Finishing Materials, Supplies and Equipment
- R. Furniture Components and Parts
- S. Hardware – Decorative and functional
- T. Hand Tools, Metering Equipment, Safety Products and Apparel
- U. Moulding & Trim, Laminates, Metal Plastic and Wood
- V. Panel Products: Beadboard, Plywood, MDF Particleboard, Hardboard, Veneer, Lumber Flooring
- W. Upholstery, Packaging Supplies and Equipment
- X. Advanced Materials – Non-Wood Products
- Y. Kitchen and Bath Accessories
- Z. Countertops/ Materials/ Processing/ Fabrication
- AA. Flooring
- BB. Outdoor Living
- CC. Advanced Materials- Wood based, Composites, Metal, Other

- DD. Associations/ Trade Publications/ Trade Books Journals
- EE. Contract Manufacturing/ Custom Finishing/ Digital Imaging
- FF. Economic Development
- GG. Equipment Lease and Financing
- HH. Forest Certification
- II. Industry Promotion/ Consulting
- JJ. Insurance, Business and Commercial
- KK. Plant Layout/ Engineering
- LL. Product Testing
- MM. Training/ Education Services, Materials and Institutions
- NN. Building/ Machinery/ Supplies

**WHAT OTHER SHOWS DO YOU ATTEND?**

- A. The International Builders Show
- B. (S2) StonExpo & Surfaces
- C. KBIS Kitchen & Bath Industry Show
- D. FIMMA Brasil
- E. Robots Vision & Promat Show
- F. Composites Show
- G. Cabinets & Closets Expo
- H. International Biomass Conference & Expo
- I. WIC Wood Industry Conference
- J. Ligna+
- K. Interzum – China
- L. IWF International Woodworking Fair
- M. WMS Woodworking Machinery & Supply Expo
- N. Expo Promueble
- O. MODEX
- P. Panel & Engineered Lumber International Conference PELICE
- Q. The Woodworking Shows
- R. National Plastics Expo
- S. Remodeling Expo
- T. Coverings
- U. Interzum – Germany
- V. SFPA Southern Forest Products Expo
- W. GlassBuild America
- X. Greenbuild
- Y. Hearth and Patio
- Z. Pool & Spa
- AA. Feria M&M Tecnologica E Industrial
- BB. Holz-Handwerk
- CC. Texprocess Americas
- DD. WoodPro Expo

**NOTE:** Show Management reserves the right to reclassify registration classification.  
**NOTE:** Members of the MEDIA, please contact AWFS' Fair to receive a special media registration form and show details: (800) 946-2937

**FEES / PAYMENT:**

<b>CWWK® SEMINARS:</b> Print the four digit codes below for seminars selected. Codes can be found next to each seminar description in the brochure.							
-	-	-	-	-	-	-	-

	BY JUNE 30	AFTER JUNE 30	TOTAL
<b>EXHIBIT HALL:</b>	\$ 25	\$ 50	\$
<b>CWWK® SEMINARS:</b>			
• 1½ OR 2 HOUR	\$ 55	\$ 75	\$
• 3 OR 4 HOUR	\$ 75	\$ 100	\$
<b>*Pricing is per seminar.</b>			
\$10 Contribution to support the development of school woodworking programs as a career path (optional)			
<b>TOTAL AMOUNT:</b>			\$

**PAYMENT:**

All registrations must be submitted with complete payment. Forms received without payment or with insufficient payment will not be processed. Check (drawn on a US bank payable to "AWFS") or credit card only. Sorry, no cash or travelers checks.

**NOTE:** Cancellation requests must be received in writing by June 30, 2017 to receive a 50% refund. After this date, **no** refunds. All refunds will be processed after the event. There will be a \$5 charge for replacements or substitutions on-site.

**SUBMISSION:**

Pre-registration closes on June 30, 2017. All badge pick-up and changes must be handled on show site. New registrations will continue to be accepted on-line through the duration of the show.

If you require special services in accordance with the Americans with Disabilities Act, please call (323) 838-9440.

<input type="checkbox"/> CHECK (CK#: _____) <input type="checkbox"/> AMEX <input type="checkbox"/> VISA <input type="checkbox"/> MASTERCARD	
CARD NUMBER: _____	
NAME ON CREDIT CARD: _____ EXP. DATE: ____/____	
BILLING ADDRESS: _____	
I agree to pay the amount according to my card issuer agreement:	ZIP CODE: _____
SIGNATURE: _____	

**Want to check on the status of your registration?**  
 Visit [www.AWFSFair.org](http://www.AWFSFair.org) and click on "REGISTRATION".  
**Problems with registration?**  
 Contact (877) 303-0711 or (708) 486-0711.  
 email: [AWFS@compusystems.com](mailto:AWFS@compusystems.com)